

1/04/2015

Manager of Company Announcements
ASX Limited
Exchange Centre
20 Bridge Street
Sydney NSW 2000



230 Captain Cook Drive
Kurnell NSW 2231
www.dickerdata.com.au
Freecall 1800 688 586
Freefax 1800 688 486

By E-Lodgement

DICKER DATA AND NEXTDC PARTNER TO PROVIDE COLOCATION SERVICES

Partnership to Enable Affordable Data Centre Solutions to Partners Selling Cloud solutions

The Board of Directors of Dicker Data Limited (ASX: DDR) are pleased to announce our new strategic partnership with ASX300-listed company NEXTDC (ASX: NXT). Aimed at DDR's extensive base of SMB resellers, this new partnership unlocks space in NEXTDC's award-winning, UTI Tier III-certified data centres at an affordable price & provides a way for partners to take their first steps into cloud and colocation services.

David Dicker, Chairman & CEO, Dicker Data Limited, said "Our new partnership with NEXTDC is the next step in the Cloud solution sell for us. We currently hold a strong share of the server market and we're now able to give our partners a place to put that kit on a consumption basis."

NEXTDC CEO Craig Scroggie comments, "Our new business relationship with Dicker Data creates a unique opportunity for organisations to combine Dicker Data's specialist IT technology expertise with NEXTDC's next-generation Data-Centre-as-a-Service in the one high-reliability, customised deployment."

"Dicker Data's commitment to simplify and drive data centre solutions for the SMB channel is well matched by NEXTDC's own products and services. Together, we will enable the Australian channel by offering the ideal package for anyone considering a move to public or private cloud computing solutions colocated with their own infrastructure."

The new partnership between Dicker Data and NEXTDC enables partners to purchase solutions from quarter racks up to multiple full racks to ensure the service offering is scalable in line with our partner's growth. Dicker Data is able to offer these solutions to its partners effective immediately.

About Dicker Data Limited

Dicker Data Limited was listed on the Australian Stock Exchange on January 24, 2011. Since its listing, the company has achieved record trading results. The Company is Australia's largest and longest established Australian owned distributor of Information Technology products. In addition to Lenovo its vendors include Hewlett-Packard, Toshiba, Samsung, ASUS and other major brands. The Company's clients include over 6,600 value added resellers. For more information, see www.dickerdata.com.au

About NEXTDC Limited

NEXTDC is an ASX300-listed Australian technology company enabling business transformation through innovative data centre outsourcing solutions, connectivity services and software for business intelligence. NEXTDC has revolutionised colocation services in Australia by being a key facilitator of hybrid cloud deployments through their nationwide network of independent, next-generation data centres. NEXTDC achieved the No.1 position on Deloitte Australia's 2014 Tech Fast 50, and has received global awards for data centre design from industry thought-leaders DatacenterDynamics and the Uptime Institute. To learn more, visit www.nextdc.com

*Dicker Data is the
registered trading name
for Dicker Data Ltd
ABN 95 000 969 362*