

08/03/2016
Manager of Company Announcements
ASX Limited
Exchange Centre
20 Bridge Street
Sydney NSW 2000

DICKER DATA GAINS ACCESS TO ENTIRE LENOVO ENTERPRISE RANGE
Appointment Grants Access to Nutanix, DataCore and Lenovo Blade Servers

The Board of Directors of Dicker Data Limited (ASX: DDR) are pleased to announce the extension of our distribution agreement with Lenovo in Australia. The new agreement will enable Dicker Data to sell the entire Lenovo Enterprise product range which includes Nutanix, DataCore and Lenovo Blade Servers.

Chairman and CEO, David Dicker, said "Lenovo has gone from strength to strength with us since our partnership began several years ago. As they continue to expand and grow in post-acquisition mode we're very pleased to be able to now offer their entire range of enterprise products to the market. The Nutanix and DataCore products partnered with Lenovo represent a good differentiated offering for our partners to take to market. We're looking forward to continuing our success with Lenovo through this new extension of our partnership."

"Lenovo's global strategic partnership with Nutanix is great news for ANZ customers. Most organisations are spending more than 65% of their I.T. budgets just keeping the 'lights on'. Nutanix dramatically reduces these costs. It's time I.T. became an enabler, rather than a hindrance to business," said Rob Makin, Group Director, Enterprise Business Group, Lenovo ANZ. "By combining the reliability, reduced cost, and simplicity of Lenovo hardware with the scalability and ease of management of the Nutanix software, customers succeed. Lenovo's partnership with Dicker Data has achieved exponential business growth over the past 4 years and we are excited to build on Enterprise Business opportunities with them."

The extension to Dicker Data's distribution agreement with Lenovo comes into effect on Friday, 1st April 2016.

For and on behalf of the Board,



David Dicker
Chairman & CEO

About Dicker Data Limited

Dicker Data Limited was listed on the Australian Stock Exchange on January 24, 2011. Since its listing, the company has achieved record trading results. The Company is Australia's largest and longest established Australian owned distributor of information technology products. Its vendors include Hewlett-Packard, Cisco, Microsoft, Lenovo, Symantec, RSA, Toshiba, Samsung, ASUS and other major brands. The Company's clients include over 5,000 value added resellers. For more information, [click here](http://www.dickerdata.com.au).

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